



U.S. Small Business Administration

SBA– NJ District Office
Two Gateway Center
15th Floor
Newark, NJ 07102
973-645-2531
www.SBA.gov/nj

Your Small Business Resource

Every day, the U.S. Small Business Administration and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed.

Resources and programs targeting small businesses provide an advantage necessary to help small businesses effectively compete in the marketplace and strengthen the overall U.S. economy.

SBA offers help in the following areas:

- Starting a Business
- Financing a Business
- Growing a Business
- Opportunities in Contracting
- Recovering From Disaster
- A Voice for Small Business in Government

Visit SBA online at www.sba.gov for 24/7 access to small business news, information and training for entrepreneurs.

All SBA programs and services are provided on a nondiscriminatory basis.

8(a) Business Development, HUBZone Empowerment and Woman Owned Small Business Government Contracting Programs

NJSBDC Procurement Programs in partnership with the Small Business Administration is conducting seminars on the 8(a) Business Development Program, HUB Zone Empowerment Contracting Program and the Woman Owned Small Business Government Contracting

The 8(a) Business Development Program is SBA's effort to promote equal access for socially and economically disadvantaged individuals to participate in the business sector of the nation's economy. who can demonstrate that they are socially and economically disadvantaged may also be eligible. The HUBZone Empowerment Contracting Program seeks to encourage economic development in historically underutilized business zones - "HUBZones" - through the establishment of preferences for award of Federal contracts to small businesses located in such areas. The new WOSBs set-aside contracting program is set to begin in February 2011. The SBA will discuss the WOSB rule and eligibility requirements for participation in this program; how the program will work and the certification process.

Workshop Schedule

NAME	DATE	TIME	REGISTRATION
8(a)/ Hub Zone	1/25/2011	9:00am— 11:00am	Rutgers Campus, Newark 973.353.5960
8(a)/ Hub Zone	2/8/2011	9:00am— 11:00am	Ewing SBDC 609.771.2947
8(a)/ Hub Zone	3/15/2011	9:00 am— 12:00 pm	Jersey City SBDC 201.200.2156
8(a)/ Hub Zone	3/31/2011	9:00 am — 12:00 pm	Rutgers Camden SBDC 856.225.6221
8(a)/ Hub Zone	4/8/2011	9:00 am- 12:00 pm	Plainfield 908.737.4220
8(a)/ Hub Zone	5/3/2011	9:00 am— 12:00 pm	Ewing 609.771.2947
8(a)/ Hub Zone	5/17/2011	9:00 am— 12:00 pm	RVCC SBDC 908.526.1200 ext. 8516
8(a)/Hub Zone	6/23/2011	9:00 am— 12:00 pm	Atlantic City SBDC 609.347.2174
8(a)/Hub Zone	7/26/2011	9:00 am— 12:00 pm	SBDC @ Brookdale CC 732-842-8685
8(a)/Hub Zone	9/15/2011	9:00 am— 12:00 pm	William Patterson SBDC 973.754.8695
8(a)/Hub Zone	9/21/2011	9:00 am— 12:00 pm	Parsippany 908.852.1400 ext. 2136

[Procurement @NJSBDC.com](http://Procurement@NJSBDC.com) " <http://www.njsbdc.com/procurement> "(973) 353-5960